



Return on Investment (ROI) Calculation Sample for Assessing Technology in the Hiring Process

Step 1: Cost Per Hire Comparison (with vs. without technology)

	Number of Hires	Current – without technology	Estimated -- with technology	Difference \$\$
Cost Per Hire	-	\$5,000	\$2,500	\$2,500
Last Year Actual	100	\$500,000	\$250,000	\$250,000
Next Year Forecast	110	\$550,000	\$275,000	\$275,000

Step 2: Return on Investment Calculation

Year	Difference \$\$ (from above)	Technology Pricing	Return on Investment
One	\$250,000	\$5,000	\$245,000
Two	\$275,000	\$5,000	\$270,000